PREVIOUS YEAR PAPER

DSSSB PGT Commerce 2021 — 29 July 2021, Shift 2

DSSSB PGT · 29 July 2021 · Shift 2

256 of the paper's 300 questions · +1 for a correct answer, −0.25 for a wrong one · 180 minutes

Left out of the original paper: 44 (any question that needs a figure, a symbol or formatting we cannot show, or whose text did not read back cleanly from the booklet).

Questions from the Delhi Subordinate Services Selection Board's paper of 29 July 2021, Shift 2. Each question is followed by its answer, and the answer key is repeated on the last page.

Take it as a timed practice test: exambharo.com/dsssb-pgt/previous-year-papers/dsssb-pgt-2021-commerce-29-jul-shift-2/

Mental Ability

1. From the given responses, find the missing term in the series.
F5V, H7T, K10Q, ?

(a) O14M
(b) K14P
(c) F13P
(d) G13W

Answer: (a)

2. Select the term that will come next in the following ıes. bat, thin, reply, length, ?

(a) terror
(b) display
(c) dome
(d) scolding

Answer: (b)

3. Select the odd word pair from the given alternatives.

(a) Desert : sand
(b) Grassland : grass
(c) River : water
(d) Forest : Jungle

Answer: (d)

4. In the following question, select the related word from the given alternatives.
Kangaroo : Australia : : ? : India

(a) Bengal Tiger
(b) Peacock
(c) Rhinoceros
(d) Elephant

Answer: (a)

5. Select the related letter cluster from the given options.
ARH : RHA : : GTY : ?

(a) GYT
(b) TGY
(c) TYG
(d) YGT

Answer: (c)

6. In a certain coded language, TEN is coded as 93 and FOR is also coded as 93, then which of the following will be the code for ROW?

(a) 65
(b) 75
(c) 81
(d) 67

Answer: (a)

7. In a class of 42 children, Deeksha's rank is sixteenth from the top. Kavita is seven ranks below Deeksha. What is Kavita's rank from the bottom?

(a) 22nd
(b) 20th
(c) 19th
(d) 23rd

Answer: (b)

8. M, D, R, P and Q are all of different weig[illegible] lighter than M and P is lighter than Q and D. If Q is heavier than D, then which of them is the [illegible] lightest?

(a) Q
(b) D
(c) P
(d) M

Answer: (b)

9. In the question below, there are two statements followed by four conclusions given in options. You have to take the given statements to be true even if they seem to be at variance with commonly known facts and then decide which of the given conclusion logically follow(s) from the given statements.
Statements:
Some exams are not objective.
No exam is descriptive.

(a) No objective is a descriptive
(b) All objective are descriptive
(c) Some objective is exam
(d) No descriptive is exam

Answer: (d)

10. In the question below are given two statements followed by two conclusion numbered I and II. You have to take the two given statements to be true even if they seem to be at variance with the commonly known facts and then decide which of the given conclusions logically follows from the two given statements, disregarding commonly known facts.
Statements:
Some teaspoons are glasses.
All teddies are teaspoons.
Conclusions:
I. Some teddies are glasses.
II. Some glasses are teddies.

(a) If only conclusion I follows

(b) If only conclusion II follows

(c) If either I or II follows

(d) If neither I nor II follows

Answer: (d)

11. In the question given, relations between different elements are shown in the statements. These statements are followed by two conclusions. Find out which of the given conclusions follow(s) the given statements and select the correct alternative from the given choices.
Statement:
$A > B \geq E < D \leq F = C$
Conclusions:
I. $C > E$
II. $A > E$

(a) If only conclusion I follows

(b) If only conclusion II follows

(c) If either conclusion I or conclusion II fo

(d) If both conclusions I and II follow

Answer: (d)

12. Select the related number from the given alternatives.
4 : 12 : : 3 : 6 : : 5 : ?

(a) 25

(b) 20

(c) 22

(d) 30

Answer: (b)

13. Find the missing number in the series given below.
10, 14, 19, 25, ?

(a) 32

(b) 30

(c) 31

(d) 33

Answer: (a)

16. If South-East becomes North, North-East becomes West and so on. What will West become?

(a) North-East
(b) North-West
(c) South-East
(d) South-West

Answer: (c)

General Awareness

21. Dollu Kunitha is a folk dance from which of the following states?

(a) Karnataka
(b) Madhya Pradesh
(c) Sikkim
(d) Manipur

Answer: (a)

22. Which among the following temples of India is also known as "Black Pagoda"?

(a) Meenakshi Temple, Madurai
(b) Jagannath Temple, Puri
(c) Sun Temple, Konark
(d) Brihadeshwara Temple, Tanjore

Answer: (c)

23. "Hornbill Festival" is celebrated each year in wh of the following States?

(a) Nagaland
(b) Sikkim
(c) Tripura
(d) Arunachal Pradesh

Answer: (a)

24. On which of the following rates does the Reserve Bank of India purchases the other Commercial Papers and Rediscount Bills of exchange from the Banks?

(a) Repo Rate
(b) Reverse Repo Rate
(c) Bank Rate
(d) Interest Rate

Answer: (c)

25. What is the lower limit of RTGS transactions in India?

(a) 2 Lakhs
(b) 10 Lakhs
(c) 15 Lakhs
(d) No Limit

Answer: (a)

26. Which of the following is the hardest naturally occurring substance on Earth?
    (a) Gold
    (b) Iron
    (c) Diamond
    (d) Platinum
    Answer: (c)

27. Who out of the following is credited with the discovery of the nucleus of an atom?
    (a) James Chadwick
    (b) Niels Bohr
    (c) E. Rutherford
    (d) J. J. Thomson
    Answer: (c)

28. The frigid zone is said to lie near _____.
    (a) Poles
    (b) Equator
    (c) Tropic of Cancer
    (d) Tropic of Capricorn
    Answer: (a)

29. How many longitudinal lines are there?
    (a) 180
    (b) 360
    (c) 45
    (d) 90
    Answer: (b)

30. The monument Taj Mahal is built on the bank of which of the following rivers?
    (a) Yamuna River
    (b) Ganga River
    (c) Narmada River
    (d) Brahmaputra River
    Answer: (a)

31. Which among the following rulers sent Greek Diplomat Megasthenes to India?
    (a) Alexander
    (b) Seleucus I
    (c) Menander I
    (d) Demeterius
    Answer: (b)

32. Who among the following was the first ever Chief Justice of India?

(a) D Misra

(b) TS Thakur

(c) HL Dattu

(d) HJ Kania

Answer: (d)

33. Which article of the Indian Constitution enshrines the procedure for impeachment of the President of India?

(a) 66

(b) 59

(c) 61

(d) 64

Answer: (c)

34. The executive power of states in India is vested in which of the following posts?

(a) Chief Minister

(b) Prime Minister

(c) Governor

(d) President

Answer: (c)

35. Which of the following movies received the awar or "Best Feature Film" at 67th National Film Awards?

(a) Marakkar: Lion of the Arabian Sea

(b) The Tashkent Files

(c) Bahattar Hoorain

(d) Vijay Sethupathi

Answer: (a)

36. Who among the following has written the novel "The Inheritance of Loss"?

(a) Arundhati Roy

(b) Vikram Seth

(c) Aravind Adiga

(d) Kiran Desai

Answer: (d)

37. Which Indian weightlifter has created a new world record in Clean and Jerk event by lifting 119 kg at the Asian Weightlifting Championships?

(a) Karnam Malleswari

(b) Kunjarani Devi

(c) Neelam Setti Laxmi

(d) Mirabai Chanu

Answer: (d)

38. Who is the first player to hit 350 sixes in the Indian Premier League (IPL)?
(a) Rohit Sharma
(b) Virat Kohli
(c) Chris Gayle
(d) AB De Villiers
Answer: (c)

39. Which Union Territory has been declared Tuberculosis Free?
(a) Andaman and Nicobar Islands
(b) Daman and Diu
(c) Ladakh
(d) Lakshadweep
Answer: (d)

40. Which State appointed Sonu Sood as the Brand Ambassador for its COVID vaccination programme?
(a) Maharashtra
(b) Punjab
(c) Haryana
(d) Gujarat
Answer: (b)

Arithmetic Ability

44. The greatest number that divides 860 and 104 leaving remainders 10 and 25 respectively is:
(a) 170
(b) 185
(c) 190
(d) 165
Answer: (a)

46. Average weight of 39 students of a class is increased by 0.9 kg when weight of a teacher is added. If weight of teacher is 84 kg, then what is the average weight of students?
(a) 52 kg
(b) 48 kg
(c) 44 kg
(d) 49 kg
Answer: (b)

48. Two students A and B appeared at an examination. If one of them secured 9 marks more than the other and his marks were 56 percent of sum of their marks. Find the sum of marks obtained by them?

(a) 75

(b) 77

(c) 73

(d) 69

Answer: (a)

49. The price of sugar is reduced by 20 percent. Now a person can buy 500 gm more sugar for Rs. 36. The original price of the sugar per kilogram was.

(a) Rs.14.40

(b) Rs.18

(c) Rs.15.60

(d) Rs.16.50

Answer: (b)

50. A and B together started a business with initial investments of Rs. 1,200 and Rs. 1,500, respectively. After six months, A invested an additional investment equal to half his initial investment and B withdrew 20 percent of his initial investment. Find the profit share of A out of the total profit of Rs. 7,980 after one year.

(a) Rs. 4000

(b) Rs. 4680

(c) Rs. 4200

(d) Rs. 4480

Answer: (c)

51. Ratio of age of P after 3 years and age of Q before 3 years is 3 : 2 respectively. If sum of their present ages is 45 years, then what is the half of age of P after 12 years?

(a) 24 years

(b) 18 years

(c) 21 years

(d) 15 years

Answer: (b)

52. Roli lent certain sum of money at 4 percent simple interest to Seema and in 8 years the interest amounted to Rs.3400 less than the sum lent. Find the sum lent by Roli to Seema?

(a) Rs.4800

(b) Rs.5400

(c) Rs.6000

(d) Rs.5000

Answer: (d)

53. A boat rows 20 km upstream and 15 km downstream in 10 hrs. If the speed of the boat is twice that of the current, then in how much time will the boat row 10 km downstream (in hrs)?

(a) 1.33
(b) 1.66
(c) 1.48
(d) 1.92

Answer: (a)

54. Mr. X drives to work at an average speed of 48 km/hr. The time taken to cover the first 60 percent of the distance is 10 min more than the time taken to covers the remaining distance. How far is his office?

(a) 30 km
(b) 40 km
(c) 50 km
(d) 60 km

Answer: (b)

55. Amit alone can do a piece of work in 6 days. Bunty can do the same piece of work in 14 days. If Amit and Bunty completed the work in 4 days with the help of Chitra, and they were paid Rs. 1470 for completing the work, how much was received by Chitra?

(a) Rs.70
(b) Rs.80
(c) Rs.120
(d) Rs.60

Answer: (a)

56. The difference between the circumference and the radius of a circle is 37 cm. Find the area of the circle?

(a) 144 sq cm
(b) 216 sq cm
(c) 154 sq cm
(d) 224 sq cm

Answer: (c)

57. A room is 12 m long, 10 m broad and 8 m high. Its floor is covered with square tiles of 20 cm. The number of tiles required to cover the floor is.

(a) 4000
(b) 3000
(c) 2000
(d) 6000

Answer: (b)

General English

61. In the following question, four sentences are given out of which three sentences are grammatically incorrect while one is correct. Find out which sentence is grammatically correct and select the appropriate option.

(a) Kenyans has no problem cooperating with the government to stop the spread of Covid-19.

(b) Scientists have been given all the money it need to buy midnight oil to pour on this virus.

(c) We will do anything the government asks us to because we trust what they were doing.

(d) We can only hope that the economy shall resurrect after this moment of gloom is over.

Answer: (d)

62. Identify the segment in the sentence which contains the grammatical error from the given options. If there is no grammatical error/errors, then select option No error.
The only good thing about these pens are their colour.

(a) The only good thing

(b) about these pens

(c) are their colour

(d) No error

Answer: (c)

65. Select the most appropriate option to fill in the blank.
As dawn was beginning to show _____, the horse stopped and refused to walk any further.

(a) himself

(b) itself

(c) herself

(d) oneself

Answer: (b)

66. Select the most appropriate option to fill in the blank.
The pandemic has taught us that we can be productive without _____ in office from Monday to Friday.

(a) been

(b) their

(c) being

(d) there

Answer: (c)

67. Rearrange the following sentences in their correct order to form a meaningful paragraph.
A. Most couples come to the orphanage looking for a young child below five years of age.
B. It was Peter's last chance.
C. The folks who had come to adopt him were willing to adopt him even though he was 10 years old.
D. If he did not go, he might never be able to leave the orphanage.

(a) ABDC

(b) CBAD

(c) BDCA

(d) DBCA

Answer: (c)

68. In the question given below, rearrange the sentences in the correct order, and choose the correct option. The first and sixth (last) statements are given in the right sequence and are fixed.
1. The motor car is one of the useful gifts of modern science.
P: One of these is the smoke and pollution that it creates.
Q: It has made short and medium distance journeys fast and comfortable.
R: The other is that it has made journey by road hazardous.
S: Yet we can't say that a motor car is a blessing without disadvantages.
6. Finally in this age of energy crisis a personal car is an expensive thing.

(a) PQRS
(b) QSPR
(c) RSPQ
(d) SPQR

Answer: (b)

69. Select the most appropriate synonym of the given word.
EXODUS

(a) Evacuation
(b) Advocate
(c) Gradient
(d) Slope

Answer: (a)

70. Select the most appropriate antonym of the given rd.
TRANQUIL

(a) Serene
(b) Haclyon
(c) Excitable
(d) Stoical

Answer: (c)

71. Select the correctly spelt word.

(a) hetreogeneity
(b) heterogeneity
(c) heterogeniety
(d) heterogineity

Answer: (b)

72. Select the wrongly spelt word.

(a) Curiousity
(b) Opportunity
(c) Opposition
(d) Obstacle

Answer: (a)

73. Select the most appropriate meaning of the given idiom/ phrase.
Go on a wild goose chase

(a) I'll get you back for what you did
(b) A foolish search for something that cannot be achieved
(c) To accidentally reveal a secret
(d) Hear news of something secret

Answer: (b)

74. Select the most appropriate meaning of the given idiom/ phrase.
To hit below the belt

(a) To punish
(b) To tie with a belt
(c) To hit with a belt
(d) To attack unfairly

Answer: (d)

75. Select the word which means the same as the group of words given.
One who knows everything

(a) Omniscient
(b) Omnipresent
(c) Omnipotent
(d) Gullible

Answer: (a)

77. After which of following, Marathas' dream of ruling from Delhi was shattered?

(a) Second Anglo-Maratha War
(b) Third battle of Panipat
(c) First Anglo-Marath War
(d) Third Anglo-Maratha War

Answer: (b)

78. How was the Peshwa treated after the Third Anglo-Maratha War?

(a) The Peshwa was captured and sent for life time imprisonment in Bithur jail
(b) The Peshwa was allowed to rule his territory after paying for the loss incurred
(c) The Peshwa was reinstated at the administrative head of Maratha empire
(d) The Peshwa was removed and sent away to Bithur near Kanpur with a pension

Answer: (d)

79. Which of the following best expresses the opposite meaning to the given word "Shattered"?

(a) smashed
(b) patched
(c) broken
(d) destroyed

Answer: (b)

Discipline1

101. Which model of job designing has the features stated below?
1. Simple or complex job scope
2. The high or low degree of individual need strength.
3. The nature and type of overall organizational design.

(a) Socio technical model
(b) Motivating potential score model
(c) Contingency model
(d) Socio information processing model

Answer: (c)

102. It presents an account of all receipts and payments against outflow and Inflows of goods and services abroad by the resident country. What is it called?

(a) Balance of payment
(b) Receipt of advance
(c) Balance of trade
(d) Cash inflow and outflow

Answer: (a)

103. _____ reflects changes in foreign assets and liabilities of the country.

(a) Current accounts
(b) Capital accounts
(c) Debtors accounts
(d) Auditors accounts

Answer: (b)

104. What does EDI stand for?

(a) Electronic Data Interface
(b) Earn deferred income
(c) Electronic Data Interchange
(d) Electronic Digital Interchange

Answer: (c)

105. The bill which requires the drawee to make payment immediately on presentation, is-

(a) Sight bill
(b) Usance bill
(c) Bill of lading
(d) Foreign bill

Answer: (a)

106. Which of the following is not an advantage of automated accounting system?

(a) It is accurate

(b) It is fast

(c) It has a high development cost

(d) It can store large volume of data

Answer: (c)

107. Which of the following is a role of profit in business?
1. Future Growth and Expansion 2. Replacement of old assets
3. Evaluation of the success of the organization

(a) Only 1 and 2

(b) Only 2 and 3

(c) Only 1 and 3

(d) 1, 2 and 3

Answer: (d)

108. The limitations of cooperative societies is -

(a) equality in voting status

(b) Stable existence

(c) Limited liability

(d) Limited finance

Answer: (d)

109. A worker was working in a factory. He noticed leakage in the cooling systems pipeline. The company suffers a huge loss due to this. Which of the following business-risks is being exhibited here?

(a) Natural Cause

(b) Political Cause

(c) Physical and technical cause

(d) Human Cause

Answer: (c)

110. Which tax aims to subsume plethora of taxes into one single tax across the country and make goods uniformly priced across India?

(a) Sales tax

(b) Value Added Tax

(c) GST

(d) Income tax

Answer: (c)

111. In 2020-21 the chief source of the central government revenue was _____.

(a) Excise duty

(b) Sales tax

(c) GST

(d) VAT

Answer: (c)

112. Mc Donalds operates their fast food restaurants all over the world through which of the following?

(a) Licensing system

(b) Franchising system

(c) Chain system

(d) Both Licensing and Franchising system

Answer: (b)

113. _____ is one where the firm's participation in the export/ import operation is minimum and most of the tasks are carried by middlemen.

(a) Direct Exporting/Importing

(b) Indirect Exporting/Importing

(c) Re Exporting/Importing

(d) Direct/ Indirect Importing

Answer: (b)

114. Govt. has passed an Act to ensure that the goo exported are quality wise up to the mark. Which Act was that?

(a) Export Quality control and inspection Ac 3

(b) Export Inspection and Quality control Act. 1953

(c) Export Quality and Inspection Act. 1973

(d) Export Quality control and Inspection Act. 1983

Answer: (a)

115. Which of the following sources of fund does not come under long term loan?

(a) Government Debt

(b) Mortgages

(c) Invoice financing

(d) Debentures

Answer: (c)

116. Which of the following represent ranges of the period of a commercial paper?

(a) 20 to 40 days

(b) 60 to 90 days

(c) 120 to 365 days

(d) 7 days to 1 year

Answer: (d)

117. Small scale and Large scale industries - these are the classification of industries on the basis of-

(a) Nature of activity

(b) Nature of goods produced

(c) Level of investment

(d) Size of activity

Answer: (d)

118. The securities contracts (Regulations) Act, 1956 has defined stock exchange as an association established for the purpose of assisting, regulating and controlling business of _____.

(a) Buying, selling and dealing in gold and silver.

(b) Buying, selling and dealing in securities.

(c) Buying, selling and dealing in goods and services.

(d) Buying, selling and dealing in wheat , rice and sugar.

Answer: (b)

119. X bought goods from Y, for Rs. 1 lakh less 10 percent trade discount and 5 percent cash discount. X made payment of 60 percent in cash. How much cash discount will X receive?

(a) Rs. 2700

(b) Rs. 4500

(c) Rs. 5400

(d) Rs. 6000

Answer: (a)

120. _____ is more concerned with the science of mankind and the study of human behavior as a whole. Issues like individual culture, organizational culture, comparative attitudes and cross culture analysis etc are the fields of it.

(a) Social psychology

(b) Sociology

(c) Anthropology

(d) Psychology

Answer: (c)

Discipline2

121. Which approach in study of organizational behavior assumes that nothing is like permanent way of arriving at a particulars solution effectively.

(a) Contingency approach

(b) Contemporary approach

(c) The system approach

(d) Problem solving approach

Answer: (a)

122. An Indian firm purchases goods from Taiwan and then sells those goods to the European Union countries. Which of the following is the above- mentioned trade an example of?

(a) Import Trade

(b) Export Trade

(c) Entrepot Trade

(d) Retail Trade

Answer: (c)

123. Which theory advocates that the learner's response is instrumental in producing reinforcing stimulus?

(a) Classical conditioning

(b) Operant conditioning

(c) Social learning

(d) Cognitive learning

Answer: (b)

124. Praise, appreciation, bonus, additional benefits for enforcement of output are the devices of-

(a) Intervention strategy

(b) Functional analysis strategy

(c) Evaluation of performance strategy

(d) Time strategy

Answer: (a)

125. Which of the following is not the function of st exchange?

(a) It provides ready and continues ma for /ers and sellers for the existing shares and debentures/bonds.

(b) It provides ready and continuous market for buyers and sellers for the existing shares and debentures/bonds.

(c) Provide safety to dealings and investments in securities.

(d) It does not permit speculation of securities.

Answer: (d)

126. Which of the following functions of management includes guiding the subordinates, supervising their performance, communicating effectively and motivating them?

(a) Controlling

(b) Staffing

(c) Directing

(d) Organising

Answer: (c)

127. _____is a contract between two parties to buy or sell an asset at a specified price on a future date.

(a) Spot delivering contracts

(b) Ready delivery contracts

(c) Forward delivery contracts

(d) Backward delivery contract

Answer: (c)

128. The SEBI under SEBI Act, has been made the administrative authority for enforcement of general control over the trading of stock exchange while companies Act Contains provision of _____.

(a) Issue of capital, disclosure of important information, special audit.

(b) Regulation of contracts in securities.

(c) Recognition of stock exchange.

(d) Listing of securities.

Answer: (a)

129. In which country, the Code on desirable corporate governance was published by the Blue Ribbon Committee?

(a) China

(b) USA

(c) India

(d) Japan

Answer: (b)

130. In which stage of product life cycle, the c y takes decision to phase out weak products and cut price of the products?

(a) Introduction

(b) Growth

(c) Maturity

(d) Decline

Answer: (d)

131. Which of the following is not a type of market segmentation?

(a) Geographic segmentation

(b) Demographic segmentation

(c) Holistic segmentation

(d) Behavioural segmentation

Answer: (c)

132. Factors like reference group, cliques and family that influence behaviour of consumer is known as _____.

(a) Cultural factor
(b) Social factor
(c) Personal factor
(d) Behavioral factor

Answer: (b)

133. A group of items within a product line that share one of several possible forms of the product is known as _____.

(a) Product Family
(b) Product Class
(c) Product Line
(d) Product Type

Answer: (d)

134. Advertisement like ''say no to drugs'' is an example of which kind of marketing?

(a) Brand marketing
(b) Social marketing
(c) Responsibility marketing
(d) Value marketing

Answer: (b)

135. Which of the following is the demand in which consumer dislike the product and may even pay to avoid it?

(a) Negative demand
(b) Irregular demand
(c) Latent demand
(d) Declining demand

Answer: (a)

136. _____ on the pre-shipment finance is given to seller by the buyer to enable the beneficiary to draw an advance against shipment.

(a) Revolving credit
(b) Restricted credit
(c) Red clause letter credit
(d) Transferable credit

Answer: (c)

137. Under the document against acceptance method, the exporter draws a usance or time bill. These bills have a usance period of–

(a) 30, 60, 90, 120 or 180 days

(b) 40, 80, 100, 130 or 190 days

(c) 30, 50, 100, 120 or 190 days

(d) 20, 50, 90, 120 or 180 days

Answer: (a)

138. Which of the following is not an advantage of WTO to India?

(a) Boost in export

(b) Tradelinks with member countries

(c) Special concessions for developing countries

(d) Mainly focused on developed countries

Answer: (d)

139. Which of the following is the orderly arrangement of group efforts to provide unity of action for the attainment of a common purpose?

(a) Planning

(b) Co-ordination

(c) Managing

(d) Strategising

Answer: (b)

140. How many types of co-operative banks are op ating in India currently?

(a) 2

(b) 3

(c) 4

(d) 5

Answer: (b)

Discipline3

142. Where were I.M.F. and World Bank set up?

(a) New Hampshire

(b) London

(c) Geneva

(d) Copenhagen

Answer: (a)

143. Which of the following does not come under consumer's rights according to Consumer's Protection Act 1986?

(a) Right to safety

(b) Right to be informed

(c) Right to get legal assistance

(d) Right to seek redressed

Answer: (c)

144. Which of the following features is incorrect about cash-credit?

(a) Under this system, a person, firm or company can borrow money from the bank.

(b) The borrower has the choice to withdraw money as and when required

(c) Interest is charged on the amount withdrawn by the borrower.

(d) Cash credit limit is decided by the RBI and is reviewed quarterly

Answer: (d)

146. Which of the following types of bank-accounts allows for overdraft facility to the account-holder?

(a) Fixed Deposit Account

(b) Recurring deposit

(c) Savings Account

(d) Current Account

Answer: (d)

147. Which characteristics from given below does n ustify the role of non governmental organizations.

(a) They educate the general public abou onsumer's rights through seminars , workshops etc.

(b) Carrying out comparative testing of consumers products.

(c) They are of unlimited size, thus fulfill their every goal easily

(d) Providing legal assistance to consumers by way of providing aid , legal advice etc.

Answer: (c)

148. Every year _____ is celebrated as "World Consumer Rights Day".

(a) 15th March

(b) 15th May

(c) 15th April

(d) 15th January

Answer: (a)

149. If a bill drawn on 5th March for 30 days by A to B, then the date of maturity will be–

(a) 5 April

(b) 6 April

(c) 7 April

(d) 8 April

Answer: (c)

151. Which of the following is not a function of warehouses in present times?
1. Risk bearing
2. Financing
3. Processing of stored materials
4. Transportation

(a) Only 2 and 4
(b) Only 1 and 2
(c) Only 3 and 4
(d) Neither 1 nor 2 nor 3 nor 4

Answer: (d)

152. Which of these statements is true from the following?

(a) Advertising agencies take up the responsibility of distributing the goods.
(b) Newspaper advertising is relatively cheaper than television advertising.
(c) Specialized magazines are most suitable for consumer goods of daily use.
(d) The use of medium does not helpful in achieving goals of sales.

Answer: (b)

153. Continuous existence of a company irrespective of change in membership of the same is known as _____.

(a) Separate entity
(b) Voluntary association
(c) Perpetual succession
(d) Common seal

Answer: (c)

154. Who of the following does not have a stake in the business?

(a) Investors
(b) Taxation authorities
(c) Customers
(d) Creditors

Answer: (c)

155. Which is that part of nominal capital which is actually offered to the public for subscription?

(a) Authorised capital
(b) Paid up capital
(c) Issued capital
(d) Uncalled capital

Answer: (c)

156. Which of the following is not a feature of a successful MIS?

(a) It is flexible

(b) It is complex

(c) It is accurate

(d) It uses common input, output and processing procedure

Answer: (b)

157. Purpose of _____ is analyse the expenditure so as to ascertain the cost of various products manufactured by the firm and fix the prices.

(a) Financial accounting

(b) Cost accounting

(c) Management accounting

(d) Either financial or management accounting

Answer: (b)

158. Balance of revaluation a/c being profit or loss is transferred to _____ in their old profit sharing ratio.

(a) Partner's capital a/c

(b) Profit and loss a/c

(c) Partner's drawing a/c

(d) Partner's loan a/c

Answer: (a)

160. Which of the following is not the cause of diss ion of partnership?

(a) Expiry of the period of the business

(b) Insolvency of partner

(c) Death of partner

(d) Admission of a new partner

Answer: (a)

Discipline4

161. On which of the following principles of scientific management, decision should be based on facts rather than rule of thumb?

(a) Scientific Selection, Training and Development of Workmen

(b) Development of Science for Each Element of Man's Work

(c) Mental Revolution

(d) Maximum Prosperity

Answer: (b)

162. Which of the following foreman is not under the planning department?

(a) Instruction card clerk

(b) Gang boss

(c) time and cost clerk

(d) shop disciplinarian

Answer: (b)

163. Who says this "Management accounting is concerned with accounting information that is useful to management"?

(a) T G Rose

(b) Anglo American council

(c) R.N. Anthony

(d) Smith Brown

Answer: (c)

164. Tata Motors ltd. Mumbai sent 250 Tata Vans to Sanghi Bros. Indore for sale on consignment. The ownership will remain with- 1. Tata Motors ltd Mumbai ,
2. Sanghi Bros. Indore

(a) Only 1

(b) Only 2

(c) Both 1 and 2

(d) Neither 1 nor 2

Answer: (a)

165. Who suggested higher payment for th wor s who produced standard output or more and lower payment to those who fail to produce s output?

(a) L.H. Henry

(b) Elton Mayo

(c) F.W. Taylor

(d) Henri Fayol

Answer: (c)

166. Henri Fayol has listed _____ principles of management.

(a) 14

(b) 18

(c) 24

(d) 27

Answer: (a)

167. Receipts and Payment account is a summary of:

(a) Debit and credit balance of ledger accounts

(b) Cash receipts and payments

(c) Incomes and expenditures

(d) Balance of assets and liabilities

Answer: (b)

168. This type of plan determine the sequence of any work performance. Name it.

(a) objective
(b) strategy
(c) policy
(d) procedure

Answer: (d)

169. Which is not the function of management from the following-

(a) Planning
(b) Staffing
(c) Co operating
(d) Controlling

Answer: (c)

170. Policy formulation is the function of.

(a) Top level managers
(b) Middle level managers
(c) Lower level managers
(d) Supervisor

Answer: (a)

171. Co ordination is the-

(a) Function of management
(b) The essence of management
(c) An objectives of management
(d) Elements of management

Answer: (b)

172. An organization XYZ gives training to only those students who secured 75 percent in their exams. What type of plan is it?

(a) Programme
(b) Rule
(c) Budget
(d) Policy

Answer: (d)

173. _____ is the number of subordinates who can be managed by a superior.

(a) Functional structure
(b) Span of management
(c) Divisional structure
(d) Organizational structure

Answer: (b)

174. Centralization refers to -

(a) Retention of decision making power by the top management

(b) Dispersal of decision making authority

(c) Creating of divisions as profit centers

(d) Opening new centers or branches

Answer: (a)

175. A network of social relationship that arise spontaneously due to interaction at work is called-

(a) Formal organization

(b) Informal organization

(c) Delegation

(d) Decentralization

Answer: (b)

176. It is the matrix which is helpful to make strategic choice in respect of internal and external factors to know the growth of the project. What is it?

(a) G.E. nine cell Matrix

(b) BCG Matrix

(c) Directional Policy Matrix

(d) Hofar's Product market evaluation Matrix

Answer: (b)

177. In _____ the company has no ownership and control in that business and is engaged in complete selling of a unit.

(a) Expansion

(b) Mergers

(c) Divestment

(d) Diversification

Answer: (c)

178. State which of the following is not the merit of strategic alliance?

(a) Reduce financial risk and cost of research

(b) Developing and defusing technology

(c) Reducing manufacturing costs

(d) Sharing business secrets

Answer: (d)

179. Which of the following is not a feature of formal organization?

(a) It is created by top management

(b) It is managed by officially appointed managers

(c) Managers have formal authority

(d) Its size and membership changes from time to time

Answer: (d)

180. Which of the following acts helps in decision making to choose the best alternative among the available resources?

(a) Minimization

(b) Equalization

(c) Optimization

(d) Maximization

Answer: (c)

Discipline5

181. Regression analysis is a technique that determines _____.

(a) The mathematical relation between a dependent variable and one or more explanatory variables.

(b) The mathematical relation between a dependent and a explanatory variable.

(c) The mathematical relation between two dependent and an explanatory variable.

(d) The mathematical relation between one or more dependent and explanatory variable.

Answer: (a)

183. What is law of demand?

(a) The higher the price, the lower the demand , the lower the price, the higher the demand.

(b) The higher the price, the higher the demand. The lower the price, the lower the demand.

(c) With the change in price, no effect on demand

(d) Price and demand are not interdependent

Answer: (a)

184. A curve which shows the sum of the quan[illegible]hat all consumers in particular market would be willing and able to purchase at various prices is called-

(a) Supply curve

(b) Line curve

(c) Demand curve

(d) Demand and Supply curve

Answer: (c)

185. In a _____ Distribution, the value of the arithmetic mean is the highest.

(a) Positive

(b) Negative

(c) Normal

(d) Both positive and negative

Answer: (a)

186. Factors to be considered while taking a financing decision- 1. Cost of fund
2. Risk involved
3. Cash flow

(a) 1 & 2 only

(b) 2 & 3 only

(c) 1 & 3 only

(d) 1, 2 & 3

Answer: (d)

187. Who defines statistics as "the collection, presentation, analysis and interpretation of numerical data."

(a) Selligrnan

(b) Croxton & Cowden

(c) Bowley

(d) Hennery

Answer: (b)

188. "Statistics helps in testing the laws of other sciences." Which statement from the following explain it precisely?

(a) Statistical methods are extremely useful in formulating and testing hypotheses and for the development of new theories of other science.

(b) Statistical methods are extremely useful to cha e the theories of other science.

(c) Statistical methods are rarely used to interpre e data of other sciences

(d) No statement is precise and convenient.

Answer: (a)

189. _____ mean is the reciprocal of arithmetic mean.

(a) Harmonic mean

(b) Geometric mean

(c) Weighted mean

(d) Average mean

Answer: (a)

190. Fixed capital is not required for acquiring _____.

(a) Office equipment

(b) Plant and Machinery

(c) Land and buildings

(d) Paying salaries

Answer: (d)

191. Which one from the following is not included in direct employee cost?

(a) Operator of a machine
(b) Technician
(c) Supervisor
(d) Analyst

Answer: (d)

192. A firm having high inventory turnover rate needs ____ working capital.

(a) more
(b) less
(c) Working capital not required
(d) working capital cannot be judged with inventory turnover rate

Answer: (b)

193. Which of the following is considered as normal loss of material?

(a) Pilferage
(b) Loss due to accident
(c) Careless handling of material
(d) Evaporation of Petrol

Answer: (d)

194. In a factory guaranteed wages at the rate of Rs. [illegible] per hour are paid in 48 hour week. By time and motion study it is estimated that to manufa[illegible]e one unit of a particular product 20 minutes are taken. The time allowed is increased b[illegible] percent. During the week A produced 180 units of the product. Calculate his wages a[illegible] tir[illegible]ate method.

(a) Rs. 134.4
(b) Rs. 148.4
(c) Rs. 150
(d) Rs. 130.4

Answer: (a)

195. Identify which is not the software used in computerized accounting–

(a) Tally
(b) Cash manager
(c) Real Books
(d) Best book

Answer: (d)

197. State which job computer does not do for its users in accounting?

(a) Preparation of trial balance, P&L a/c and balance sheet
(b) Stock valuation
(c) Pay roll analysis
(d) Maintaining personal diary of users

Answer: (d)

198. A company X, produces washing powder, advertises achievements to the consumers and clarify any misconceptions or doubts. What is the objective of company behind such advertisement?
1. Introduction of new product
2. Create and Enhance goodwill of the firm

(a) 1 only

(b) 2 only

(c) Both 1 and 2

(d) Neither 1 nor 2

Answer: (b)

199. “It essentially scrambles the information so as to make its interpretation extremely difficult." What does 'it' stand for?

(a) Encryption

(b) Data vault

(c) Data audit

(d) Password

Answer: (a)

200. For which of the following products, advertising through newspaper is not considered to be appropriate?

(a) TV

(b) Banking

(c) Products used by specific professionals

(d) Soap

Answer: (c)

Discipline6

201. Arrange in correct order the process of selling a product by a saleman- 1. Prospecting
2. Pre- approach
3. Approach
4. Presentation and demonstration
5. Follow up or after sale service
6. Action or ending the process of sale
7. Answering the queries

(a) 1234765

(b) 1237654

(c) 1347652

(d) 1543276

Answer: (a)

202. Which of the following kinds of asset is Oil-Well?

(a) Fixed assets

(b) Wasted Assets

(c) Liquid Assets

(d) Intangible Assets

Answer: (b)

203. Given below are some essential features of Law. But one is incorrect, Identify it and tick the option.

(a) Law is rule of civil conduct.

(b) Law can be portrayed as the principles and regulations established in a community by some authority and applicable to its people.

(c) Law is rule of emotional conduct.

(d) Law always related to human actions.

Answer: (c)

204. Who stated that 'A contract is an agreement, creating and defining the obligation between parties.'?

(a) Sir William Anson

(b) Salmond

(c) Fedrick Pollock

(d) Robinson

Answer: (b)

205. "_____ consists of an offer by one party and its acceptance by the other." Fill in the blank by selecting any one option given below-

(a) Contract

(b) Obligation

(c) Agreement

(d) Both Contract and Obligation

Answer: (c)

206. In which of the following examples is the customer also the consumer?
1. X buys a shirt and gifts it to his friend Y
2. A buys a toothpaste, which is used by A himself, his wife B and daughter C.

(a) Only 1

(b) Only 2

(c) Both 1 and 2

(d) Neither 1 nor 2

Answer: (b)

207. Who said about products, "Product is a set of tangible and intangible attributes including packaging, colour, price, manufacturer's prestige, retailer's prestige and manufacturer's and retailer's services which buyer may accept as offering satisfaction of wants and services"?

(a) William J. Stanton

(b) Michael Etzel

(c) Charles Futrell

(d) Jerome McCarthy

Answer: (a)

208. Who said that "Marketing Mix is the set of controllable variables that the firm can use to influence the buyer's response"?

(a) Philip Kotler

(b) Kevin Lane Keller

(c) Nancy Lee

(d) Peter Drucker

Answer: (a)

209. In which year was the National Consumer Disputes Redressal Commission formed?

(a) 1988

(b) 1989

(c) 1990

(d) 1991

Answer: (a)

210. As per the Consumer Protecton Act, 19[illegible] which of the following persons can file a complaint?
1. A consumer
2. the Central or any State Government
3. Legal heir or representative in case of death of a consumer.

(a) Only 1 and 2

(b) Only 2 and 3

(c) Only 1 and 3

(d) 1, 2 and 3

Answer: (d)

211. Medical facility provided to the employee for his family in a hospital, nursing home by the employer is-

(a) Fully exempted from tax

(b) Partially exempted from tax

(c) Taxable in any case

(d) Partially taxable

Answer: (b)

212. X purchased goods worth Rs.15000 from Y in cash and made payment through his Bank account . The accountant wrongly recorded it in the Sales Book treating it as a credit sale. At the time of rectification, what will be the entries in the following account?
1. Bank account will be credited by Rs.15000
2. Bank account will be debited by Rs.15000.
3. Sales account will be debited by Rs.15000
4. Y's account will be credited by Rs.15000
5. Y's account will be credited by Rs.30000
6. Purchase account will be debited by Rs.15000
Choose the correct code.

(a) 1 and 3 only

(b) 6 and 4 only

(c) 2, 3 and 5 only

(d) 1, 3, 4 and 6 only

Answer: (d)

213. Which of the following types of accounts is/are generally balanced?
1. Real account
2. Personal Account
Choose the correct code.

(a) 1 only

(b) 2 only

(c) Both 1 and 2

(d) Neither 1 nor 2

Answer: (c)

214. Miss Isha has 1000, 10 percent debentures ltd. Acquired on 17/04/2009 for Rs. 120 each. As on 1/02/2021, she sold such assets for Rs.1,45,000. Brokerage @ ½ percent of sale value was paid by her. Complete capital gain of miss Isha.

(a) Rs.25000

(b) Rs.25520

(c) Rs.26000

(d) Rs.24275

Answer: (d)

215. X purchased goods worth Rs.5000 from Y on credit. The accountant wrongly recorded it in the Sales Book. At the time of rectification, the account of Y.

(a) Will be debited by Rs.5000

(b) Will be credited by Rs. 5000

(c) Will be debited by Rs.10000

(d) Will be credited by Rs.10000

Answer: (d)

216. The first commercial bank in India with limited liability managed by Indians was-

(a) Punjab National Bank

(b) Allahabad Bank

(c) Oudh commercial Bank

(d) Alliance Bank

Answer: (c)

217. What is the maximum number of Deputy Governors that RBI can have?

(a) 3

(b) 4

(c) 5

(d) 6

Answer: (b)

218. _____ is a banking service provided by a group of networked bank branches where customers may access their bank accounts and perform basic transactions from any of the member branch office.

(a) ECS debit

(b) Tele banking

(c) Core banking

(d) RTGS

Answer: (c)

219. A ship carrying orange was insured against los arising from accident. The ship reached the port safely and there was a delay in unload the nges from the ship. As a result, the oranges got spoilt. The insurer did not pay any compe for the loss because the proximate cause of loss was delay in unloading and not an accident during the voyage. This displays -

(a) Principle of Mitigation

(b) Principle of Causa-proxima

(c) Principle of Contribution

(d) Principle of Indemnity

Answer: (b)

220. State which term is not used in insurance process?

(a) Sum assured

(b) Premium

(c) Bills

(d) Proposer

Answer: (c)

Discipline7

221. _____ is paid by the insured to issuer in consideration to insurance contract.

(a) Premium

(b) Cheque

(c) Deposit

(d) Discount

Answer: (a)

222. Which of the following functions is not treated as primary function of insurance?

(a) Insurance provides certainty of payment

(b) Insurance provides capital

(c) Insurance provides protection against the probable chance of loss

(d) Insurance helps in Risk – sharing towards uncertainty

Answer: (b)

223. A' gets injured in a road accident, due to reckless driving of a third party B. What will the insurance company, that has insured A's car, do in this case under the principle of subrogation?

(a) It will compensate the loss of A and can sue B to recover the money paid as claim

(b) Insurance company will not compensate the loss of A

(c) It will compensate the loss of A but cannot sue B to recover the money paid as claim

(d) Insurance company will compensate to A only after recovering loss from B

Answer: (a)

224. It is the place for transacting business where cl al and administrative functions are carried out to co ordinate and control the activities of the o nization. What is it called ?

(a) Factory

(b) Warehouse

(c) Office

(d) Computer room

Answer: (c)

225. A firm earns 30 percent gross profit on sales. Cost of goods sold is Rs. 9,20,500. What was the sales?

(a) Rs. 27,60,000

(b) Rs. 2,76,000

(c) Rs 1,31,500

(d) Rs.13,15,000

Answer: (d)

226. Net profit of a firm before charging manager's commission is Rs.2,86,000. Manager is entitled to a commission of 10 percent after charging such commission. Which of the following is his commission?

(a) Rs.26000
(b) Rs. 28600
(c) Rs.31777
(d) Rs.52000

Answer: (a)

227. Which of the following is not a principle of management given by Henry Fayol?

(a) Equity
(b) Unity of direction
(c) Time study
(d) Order

Answer: (c)

228. If a company proposes, over telephone, to sell a flat to Mr.Raj, then this called _____.

(a) Implied offer
(b) Express offer
(c) Specific offer
(d) General offer

Answer: (c)

229. Which of the following is not true about Accou ıg software-Tally?
1. It is very simple to use and operate.
2. It is available only in desktop version.
3. It can prepare complete operating reports

(a) Only 1
(b) Only 2
(c) Both 1 and 3
(d) Only 3

Answer: (b)

230. _____ are economic resources of an enterprise that can be usefully expressed in monetary terms.

(a) Entity
(b) Transaction
(c) Assets
(d) Liabilities

Answer: (c)

231. From the following given statements identify which is not the function of promoter.

(a) Nomenclature

(b) To enter into preliminary contract with vendors

(c) To make secret profits

(d) Arrangement of capital

Answer: (c)

232. Which of the following is not a characteristic of Sole Proprietorship Form of Business Organisation?

(a) The formation and operation of this form of business organisation does not involve any legal formalities

(b) The business unit does not have an entity separate from the owner

(c) There is no separation of ownership and management

(d) The liability of the sole proprietor is limited

Answer: (d)

233. The main objective of motion study is _____.

(a) To eliminate unproductive movements

(b) To determine time required to do a job

(c) To study the rest interval given to the workers

(d) To eliminate unnecessary diversity of work

Answer: (a)

234. Who out of the following US Presidents, in his ssage to consumer had given six rights to consumers?

(a) John F. Kennedy

(b) Barack Obama

(c) Jimmy Carter

(d) Ronald Reagan

Answer: (a)

235. Distribution of free sample is a part of advertisement of goods hence, _____ will be reduced while accounting for it.

(a) Sales

(b) Purchase

(c) Opening stock

(d) Cash

Answer: (b)

236. The classification of partners as sleeping and active partners is a classification based on -

(a) the extent of participation

(b) the sharing of profits

(c) the liability

(d) the behaviour and conduct exhibited

Answer: (a)

237. Which of the following statements about the JHF form of Business Organisation is incorrect?

(a) In JHF business, there must be at least three members in the family

(b) In JHF business outsiders are not allowed to become the coparcener

(c) All coparceners have equal share in the profits of the business.

(d) The karta's (senior-most member of the family) personal property can also be utilised to meet the business liability.

Answer: (a)

238. A company equity ownership is split up into numerous equal units, each such unit will be called as a-

(a) Debenture

(b) Profit

(c) Share

(d) Securities

Answer: (c)

239. From the following particulars field out the value of goodwill as per annuity method. Capital employed Rs. 3,00,000 , Normal rate of return is 10 percent, present value of Rs. 1 for five years at 10 percent 3.78, normal profit for five years 30,000, 34000, 34000, 36000, 38000. Non – recruiting income 1,600 and non recruiting expenses Rs. 1600.
Choose the correct alternative from the given options–

(a) Rs. 12582

(b) Rs. 12852

(c) Rs. 12800

(d) Rs. 12182

Answer: (b)

240. When two firms come together to become one unit and they both have a share in the new firm, it is called –

(a) Amalgamation

(b) Absorption

(c) Dissolution

(d) Liquidation

Answer: (a)

Discipline8

241. Entrepreneurs who are reluctant to introduce any changes in their production method and follow their own traditional style irrespective of loss of profit or goodwill are known as–

(a) Forced entrepreneur

(b) Drone entrepreneur

(c) Fabian entrepreneur

(d) Imitative entrepreneur

Answer: (b)

242. Which of the following is not the objective of entrepreneur development programmes?

(a) Developing , achievement, motivation and sharpening entrepreneurial trails and behavior.

(b) Develop the favorable environment related to small business.

(c) Appreciate social responsibilities.

(d) Follow the traditional techniques of production process.

Answer: (d)

243. State which of the following statement is true-

(a) Training programs are planned to develop the technical and managerial skills.

(b) Innovations in business is not always favorable.

(c) There is no need of project planning, rules and regulations.

(d) Classical approach of entrepreneurs sounds better.

Answer: (a)

244. NIESBUD was established by the –

(a) Reserve Bank of India

(b) State Government

(c) Central Government

(d) State Bank of India

Answer: (c)

245. With which of the following objectives EDII was established in Ahmedabad in 1983 as a resource organization?

(a) To co- ordinate the activities of small business development

(b) To create institutional infrastructure for entrepreneurship development.

(c) To develop the rural entrepreneurship.

(d) To make the programs for SBI.

Answer: (b)

246. _____ refers to all those activities which are to be carried out by a person to establish and to run the business enterprise in accordance with the changing social, political and economic environments.

(a) Business

(b) Sole tradership

(c) Entrepreneurship

(d) Partnership

Answer: (c)

247. Identify which is not the characteristics of an entrepreneur.

(a) Work with vision and mission

(b) Decision-maker

(c) They should not take risk

(d) Trouble shooting nature

Answer: (c)

248. Which of the following services is not provided by E- banking?

(a) Bill payment service

(b) Fund transfer

(c) Cash withdrawal by ATM

(d) Discount of Bill

Answer: (d)

249. What is the minimum number of members required to establish a public company?

(a) 5

(b) 6

(c) 7

(d) 8

Answer: (c)

250. There are _____ Pillars of E- commerce which support open market process.

(a) 2

(b) 4

(c) 8

(d) 6

Answer: (b)

251. In which year did the Indian Government identify .e central public sector enterprises as 'Navaratnas'?

(a) 1997

(b) 1998

(c) 1999

(d) 2000

Answer: (a)

252. A company will have social responsibility towards - 1. Responsibility towards the shareholders or owners 2. Responsibility towards the Employees 3. Responsibility towards the Government 4. Responsibility towards the Community Which of the following are correct one?

(a) Only 1, 2 and 3

(b) Only 2 , 3 and 4

(c) Only 1, 3 and 4

(d) 1, 2, 3 and 4

Answer: (d)

253. "Knowledge of Business Environment helps the businessmen to understand the opportunities for and threats to the business." Who out of the following said this?

(a) Henri Fayol

(b) F W Taylor

(c) Peter Drucker

(d) Elton Mayo

Answer: (b)

254. Which of the following factors does not determine fixed capital requirement of a business?

(a) Size of business

(b) Process of Production

(c) Inventory turnover rate

(d) Type of products

Answer: (c)

255. The mix of equity and debt actually used by a company for meeting its requirement of capital is known as its _____.

(a) Leverage Effect

(b) Capital Structure

(c) Debt Structure

(d) Capital Plan

Answer: (b)

256. In which year was the Life Insurance Corporation of India set up?

(a) 1951

(b) 1953

(c) 1956

(d) 1958

Answer: (c)

257. Which ratio indicates efficiency in utilization of c ital employed in generating revenue?

(a) Working capital turnover ratio

(b) Total assets turnover ratio

(c) Sales to capital employed ratio

(d) Fixed assets turnover ratio

Answer: (c)

258. Capital gearing ratio = Common Stockholder's equity / _____?

(a) Fixed interest bearing funds

(b) Long – term loans & advances

(c) Reserve funds

(d) Capital gains

Answer: (a)

259. Which of the following is the oldest SFI (Special Financial Institution) that was set up in India?

(a) Industrial finance corporation of India (IFCI)

(b) Industrial Credit and Investment Corporation of India (ICICI)

(c) Industrial Development Bank of India (IDBI)

(d) Industrial Investment Bank of India (IIBI)

Answer: (a)

260. Mr. Robbin suffered a loss in business due to fluctuation in price of goods. Identify the cause of business risk.

(a) Political Cause

(b) Natural Cause

(c) Economic Cause

(d) Physical Cause

Answer: (c)

Discipline9

261. Fixed Interest bearing funds do not include -

(a) Debentures

(b) Preference share capital

(c) Long term investment

(d) Public deposits

Answer: (b)

262. The excess of current assets over current liabilities is:

(a) Profit of the business

(b) Capital reserve

(c) Working capital

(d) Loss of the business

Answer: (c)

263. Which of the following is not a feature [illegible] market?

(a) It is related to short-term funds

(b) Money market deals in securities like treasury bills, commercial paper, trade bills, deposit certificates, etc.

(c) Participants in money market are commercial banks, non-banking financial companies, etc.

(d) Money market is regulated by SEBI

Answer: (d)

264. State which of the following statement is not true regarding Human resource management (HRM)?

(a) HRM (Human Resource Management) involves management functions like planning, organizing and directing but not related to controlling.

(b) HRM involves team spirit and team work.

(c) HRM helps to achieve individual, organization and social objectives.

(d) HRM involves recruitment, development of human resources.

Answer: (a)

265. In a balance sheet, closing stock is valued at–

(a) Cost price or market price whichever is less

(b) Cost price or market price whichever is more

(c) Market price only

(d) Cost price only

Answer: (a)

266. Which is not the objective of Human resource planning?

(a) To ensure optimum utilization of human resources available in an organization.

(b) To access or forecast the future skill requirement of organization.

(c) To train the human resources in those areas which are not required by the organization

(d) To determine recruitment levels.

Answer: (c)

267. Who says "Recruitment is the process of searching for prospective employes and stimulating them to apply for jobs in the organizations"?

(a) Edwin B. Flippo

(b) Lord

(c) Dale Yarder

(d) Steve Browne

Answer: (a)

268. “Recruiting is a process to discover the sources [illegible] man – power" according to Dale Yarder. Which sequence from the following of effective sel[illegible]on is correct?

(a) H.R.P. (Human Resouce Planning)-[illegible]s – recruitment – selection – placement

(b) H.R.P. – recruitment – selection – job ana[illegible] – placement

(c) H.R.P. – selection – recruitment – job analysis – placement

(d) H.R.P. – job analysis – selection – recruitment – placement

Answer: (a)

269. Employees are offered several benefits in addition to wages, salary, allowances. These benefits and services are called–

(a) Rewards

(b) Fringe benefits

(c) Compensation

(d) Bonus

Answer: (b)

270. _____ is termination of service due to redundancy.

(a) Absenteeism

(b) Lay off

(c) Retrenchment

(d) Retirement

Answer: (c)

271. _____ is a process by which employee is downgraded and sent to a lower position from the One he is holding at present.

(a) Demotion
(b) Promotion
(c) Appraisal
(d) Stagnation

Answer: (a)

272. Which theory points that we select our behavior based on the desirability of expected outcomes of the action?

(a) Maslow's theory
(b) Employment theories
(c) Expectancy theory
(d) Motivator's hygiene theory

Answer: (c)

273. Dividends are usually paid on.

(a) Issued Capital
(b) Paid up Capital
(c) Authorized Capital
(d) Uncalled capital

Answer: (b)

274. Buying and selling of fixed assets is:

(a) Proprietary activity
(b) Operating activity
(c) Financing activity
(d) Investing activity

Answer: (d)

275. Every profit and loss a/c should be prepared as part of _____ the companies Act. 2013.

(a) Schedule 1
(b) Schedule 2
(c) Schedule 3
(d) Schedule 4

Answer: (c)

276. In the electronic / computer based system of recording and carrying out of share transactions, stock exchanges go in for -

(a) fixed settlement
(b) rolling settlement
(c) demat settlement
(d) static settlement

Answer: (b)

277. In which year was the Kolkata Stock Exchange established?

(a) 1908

(b) 1909

(c) 1910

(d) 1911

Answer: (a)

278. Which of the following is not one of the constituents of the depository system?

(a) DP

(b) Issuing Company

(c) Investors

(d) RBI

Answer: (d)

279. In a single entry system, opening capital is calculated as:
Opening capital = closing capital + drawings – profit - ?

(a) Income tax paid

(b) Sales

(c) Opening stock

(d) Fresh capital introduced

Answer: (d)

280. How many depositories are there in India at pre t?

(a) 2

(b) 3

(c) 4

(d) 5

Answer: (a)

Teaching Methodology

281. Which is not the quality of a good commerce teacher?

(a) A commerce teacher must be master of his subject.

(b) Master of psychology of learning and good psychologist.

(c) He should apply classic approach for teaching the students.

(d) He must ensure proper management of the class.

Answer: (c)

282. State which statement is not true?

(a) A good lesson plan should mention the subject, topic, date, time or duration for a particular class.

(b) It should contain the general objectives.

(c) It is not necessary to mention specific objectives.

(d) It should include all the instruction aids to be used.

Answer: (c)

283. Commerce education is –

(a) That from of instruction that both directly or indirectly prepares the businessman.

(b) It includes all types of education which make one person become a great sportsman.

(c) That it restricts to the school only.

(d) Related to the education related to science and technology.

Answer: (a)

284. According to bloom's taxonomy which is not one of the domain of describing student's behavior-

(a) Cognitive

(b) Psychology

(c) Affective

(d) Psychomotor

Answer: (b)

285. It is the sample of teaching in which a teacher teaches a small group of pupils for a small period of time to acquire new teaching skills and refined old ones?

(a) Macro- teaching

(b) Micro – teaching

(c) Modifying teaching

(d) Personal teaching

Answer: (b)

286. Identify which is not one of the element of the ching process?

(a) Student

(b) Teacher

(c) Curriculum

(d) Parents

Answer: (d)

287. _____ is the path through which the student has to go forward in order to reach the goal envisaged by education?

(a) Curriculum

(b) Lesson plan

(c) Teaching – skill

(d) Method of teaching

Answer: (a)

288. From the following methods of teaching, which one is not useful for commerce teaching.

(a) Lecture method

(b) Demonstration method

(c) Use of laboratories

(d) Project method

Answer: (c)

289. 'It is a planned attack upon a difficulty or perplexity for the purpose of finding a solution'. What is this method called?

(a) Lecture method

(b) Demonstration method

(c) Problem solving method

(d) Team teaching method

Answer: (c)

290. Which principle is not taking into consideration while constructing curriculum?

(a) Principle of child centeredness

(b) Backward looking principle

(c) Conservative principle

(d) Motivation principle

Answer: (b)

291. Project method is based on four cardinal principles- (i) Learning by doing
(ii) Learning by living
(iii) Working in natural settings.
Identify the fourth principle from the given options.

(a) Problem – orientation

(b) Purposive planning

(c) Recording

(d) Learning by reading

Answer: (a)

292. Which of the following methods a commerce teacher should apply to ensure progressive teaching?
(i) Regular lectures the classroom.
(ii) Providing commercial books, trade periodicals and government publications in commerce library.
(iii) Arranging mock interviews in the school.

(a) Only (i)

(b) (i), (ii) and (iii)

(c) (i) and (ii)

(d) Only (ii)

Answer: (b)

293. School bank is very useful activity in the school because.

(a) It gives loans to the students.

(b) It provides practical idea in banking subject.

(c) The school can take money at the time of need.

(d) It increases the investment in the nation.

Answer: (b)

294. State which is not the purpose of arranging mock interview.

(a) Commerce teacher teaches to the students how to face interviews for job placements in the school campus.

(b) Mock interviews are organized so that students will remove their shyness and fears of interview mania.

(c) Interview are organized so that students enjoy the drama.

(d) This act may be organized in the farm of drama as the dramatic performances have strong effect on student's mind.

Answer: (c)

295. _____ technique is used to evaluate the student's quality.

(a) Checklists

(b) Rating- scales

(c) Project report

(d) Grading

Answer: (d)

296. A lesson – plan is defined as ..... for the action in the near future.

(a) Red print

(b) Yellow print

(c) Blue print

(d) Green print

Answer: (c)

297. Which is not the benefit of preparing l[illegible]n p[illegible]

(a) Clear knowledge about the teaching ai[illegible]e used in the class.

(b) As teacher plans a lesson in a systematic way, it is time consuming.

(c) It correctly leads the teacher who sets his limits while teaching.

(d) Evaluation is possible.

Answer: (b)

298. Should a school provide a separate commerce library for the students?

(a) Yes, because in order to develop various skills of business, students need suitable books on commercial topics.

(b) No, because students can learn in the classroom by lecture method.

(c) Yes, because the students need fun out of the classroom.

(d) No, because it is a time waste activity.

Answer: (a)

299. One of the advantage of commerce forum.

(a) It provides useful practical experience in real situations.

(b) It overburdens the students with lots of responsibilities.

(c) It is time consuming activity.

(d) It misleads the students by its number of actions.

Answer: (a)

300. Which of the following is NOT a co-curricular activity?

(a) Debates and competitions

(b) Commerce club

(c) Lectures in the class room

(d) Commerce forum

Answer: (c)

Answer key

Answer key from the Delhi Subordinate Services Selection Board's official answer key for this sitting. "—" means the key gave none.

Mental Ability

1	**(a)**	2	**(b)**	3	**(d)**	4	**(a)**	5	**(c)**
6	**(a)**	7	**(b)**	8	**(b)**	9	**(d)**	10	**(d)**
11	**(d)**	12	**(b)**	13	**(a)**	16	**(c)**		

General Awareness

21	**(a)**	22	**(c)**	23	**(a)**	24	**(c)**	25	**(a)**
26	**(c)**	27	**(c)**	28	**(a)**	29	**(b)**	30	**(a)**
31	**(b)**	32	**(d)**	33	**(c)**	34	**(c)**	35	**(a)**
36	**(d)**	37	**(d)**	38	**(c)**	39	**(d)**	40	**(b)**

Arithmetic Ability

44	**(a)**	46	**(b)**	48	**(a)**	49	**(b)**	50	**(c)**
51	**(b)**	52	**(d)**	53	**(a)**	54	**(b)**	55	**(a)**
56	**(c)**	57	**(b)**						

General English

61	**(d)**	62	**(c)**	65	**(b)**	66	**(c)**	67	**(c)**
68	**(b)**	69	**(a)**	70	**(c)**	71	**(b)**	72	**(a)**
73	**(b)**	74	**(d)**	75	**(a)**	77	**(b)**	78	**(d)**
79	**(b)**								

Discipline1

101	**(c)**	102	**(a)**	103	**(b)**	104	**(c)**	[illegible]	**(a)**
106	**(c)**	107	**(d)**	108	**(d)**	109	**(c)**	110	**(c)**
111	**(c)**	112	[illegible]	113	**(b)**	114	**(a)**	115	**(c)**
116	**(d)**	117	**(d)**	118	**(b)**	119	**(a)**	120	**(c)**

Discipline2

121	**(a)**	122	**(c)**	123	**(b)**	124	**(a)**	125	**(d)**
126	**(c)**	127	**(c)**	128	**(a)**	129	**(b)**	130	**(d)**
131	**(c)**	132	**(b)**	133	**(d)**	134	**(b)**	135	**(a)**
136	**(c)**	137	**(a)**	138	**(d)**	139	**(b)**	140	**(b)**

Discipline3

142	**(a)**	143	**(c)**	144	**(d)**	146	**(d)**	147	**(c)**
148	**(a)**	149	**(c)**	151	**(d)**	152	**(b)**	153	**(c)**
154	**(c)**	155	**(c)**	156	**(b)**	157	**(b)**	158	**(a)**
160	**(a)**								

Discipline4

161	**(b)**	162	**(b)**	163	**(c)**	164	**(a)**	165	**(c)**
166	**(a)**	167	**(b)**	168	**(d)**	169	**(c)**	170	**(a)**
171	**(b)**	172	**(d)**	173	**(b)**	174	**(a)**	175	**(b)**
176	**(b)**	177	**(c)**	178	**(d)**	179	**(d)**	180	**(c)**

Discipline5

181	**(a)**	183	**(a)**	184	**(c)**	185	**(a)**	186	**(d)**	187	**(b)**
188	**(a)**	189	**(a)**	190	**(d)**	191	**(d)**	192	**(b)**	193	**(d)**
194	**(a)**	195	**(d)**	197	**(d)**	198	**(b)**	199	**(a)**	200	**(c)**

Discipline6

201	**(a)**	202	**(b)**	203	**(c)**	204	**(b)**	205	**(c)**	206	**(b)**
207	**(a)**	208	**(a)**	209	**(a)**	210	**(d)**	211	**(b)**	212	**(d)**
213	**(c)**	214	**(d)**	215	**(d)**	216	**(c)**	217	**(b)**	218	**(c)**
219	**(b)**	220	**(c)**								

Discipline7

221	**(a)**	222	**(b)**	223	**(a)**	224	**(c)**	225	**(d)**	226	**(a)**
227	**(c)**	228	**(c)**	229	**(b)**	230	**(c)**	231	**(c)**	232	**(d)**
233	**(a)**	234	**(a)**	235	**(b)**	236	**(a)**	237	**(a)**	238	**(c)**
239	**(b)**	240	**(a)**								

Discipline8

241	**(b)**	242	**(d)**	243	**(a)**	244	**(c)**	245	**(b)**	246	**(c)**
247	**(c)**	248	**(d)**	249	**(c)**	250	**(b)**	251	**(a)**	252	**(d)**
253	**(b)**	254	**(c)**	255	**(b)**	256	**(c)**	257	**(c)**	258	**(a)**
259	**(a)**	260	**(c)**								

Discipline9

261	**(b)**	262	**(c)**	263	**(d)**	264	**(a)**		**(a)**	266	**(c)**
267	**(a)**	268	**(a)**	269	**(b)**	270	**(c)**	271	**(a)**	272	**(c)**
3	**(b)**	274	**(d)**	275	**(c)**	276	**(b)**	277	**(a)**	278	**(d)**
279	**(d)**	280	**(c)**								

Teaching Methodology

281	**(c)**	282	**(c)**	283	**(a)**	284	**(b)**	285	**(b)**	286	**(d)**
287	**(a)**	288	**(c)**	289	**(c)**	290	**(b)**	291	**(a)**	292	**(b)**
293	**(b)**	294	**(c)**	295	**(d)**	296	**(c)**	297	**(b)**	298	**(a)**
299	**(a)**	300	**(c)**								